

The Successful Dentist™

Dental Tax and Finance

Deadlines & Misc.



ESTIMATED TAX

Q2 2026 ESTIMATED TAX
PAYMENTS ARE DUE JUNE 15TH

2026 EVENTS

- JUNE 12: ISDA Boise
- AUGUST 14: A-Dec Day of Experts Event in Oregon
- OCTOBER 1-3: Smile Together Convention in Las Vegas

REMINDERS

DATA SECURITY: PLEASE ONLY SEND US SENSITIVE FINANCIAL DOCUMENTS THROUGH ONE OF OUR SECURE UPLOAD METHODS (CANOPY, DOUBLE, SHAREFILE, TAXCADDY).



CONTACT US

3015 112th Ave NE, Suite 210
Bellevue, WA 98004
425.216.1612 or 425.739.0300
mail@cpa4dds.com

Helping Dentists Make Smart Financial Decisions

In this issue:

- IRS Direct Pay & Q2 Estimated Tax Reminder
- Washington Noncompete Alert (HB 1155)
- Explanation of DAG Team Roles
- New Events!
- Savings on Dental Supplies and Services with BEST for Dentistry Partnership

In addition to this newsletter, we have new tax planning & practice management articles posted on our website: [Dental Accounting Group Learning Library](#)

REMINDER

Q2 2026 Estimated Tax Payments are **due by June 15th!**

INCOME TAX PAYMENTS NEED TO BE MADE ONLINE.
THE IRS IS **NO LONGER ACCEPTING PAPER CHECKS.**

DON'T FORGET

REFER TO THIS POST FOR MORE INFO
ON HOW TO MAKE A PAYMENT:
[DENTALACCOUNTINGPROS.COM/IRS-
TAX-PAYMENTS-USPS-UPDATES/](https://DENTALACCOUNTINGPROS.COM/IRS-TAX-PAYMENTS-USPS-UPDATES/)



Washington Noncompete Alert: HB 1155

Washington State has passed HB 1155, a major overhaul of noncompete law effective June 30, 2027. Most noncompetition agreements for dental professionals will become void. Practice owners must act now to understand the impact on their employment agreements and plan accordingly.

Key Changes Effective June 30, 2027

- Most dental noncompetes will be unenforceable
- Geographic restrictions on associate dentists will generally be void
- Employers must notify affected employees by October 1, 2027
- Penalties for enforcement of void agreements include actual damages, a \$5,000 statutory penalty, and attorney fees

What Remains Permitted:

- Non-solicitation agreements (clients and employees)
- Confidentiality and trade secret protections
- Noncompetition covenants tied to the sale of a dental practice (with at least 1% ownership)

Next Steps for Practice Owners:

- Review all current employment and associate agreements and make reasonable efforts to notify current and former employees and contractors that covered noncompetition agreements are void and unenforceable
- Consult legal counsel to update employment agreements and templates for future hires before the deadline

Next Steps for Associate Dentists:

- Review your current employment agreement
- Determine if your noncompete will be voided under the new law
- Consult with an attorney about your rights

For legal questions, contact your attorney.



Meet Your DAG Team: New Titles, Same Commitment

Your Dedicated Client Engagement Team



Previous Title		New Title
Accounting Specialist	→	Account Manager
Account Manager	→	Tax Specialist
Tax Manager / Client Advisor	→	Tax Manager / Client Advisor

Clients utilizing our monthly accounting and annual tax services are assigned a dedicated Account Manager for bookkeeping, and a Tax Specialist for all things income tax related — planning and annual filings — working in sync with a dedicated Tax Manager/Client Advisor who provides strategic oversight.



WE ARE ACCEPTING NEW CLIENTS!



Do you know any colleagues that could benefit from working with an expert dental accounting team? Please send them our way! Referrals are greatly appreciated.

Send inquiries to Kevin Bray:
Kevin@dentalaccountingpros.com or
Kevin@cpa4dds.com



<https://dentalaccountingpros.com/contact/>

Disclaimer: This newsletter is prepared by Dental Accounting Group (DAG) for general informational purposes only and does not constitute legal, tax, accounting, or investment advice. Information is based on sources believed to be reliable as of the publication date but may become outdated or superseded. Tax laws and regulations are subject to change. Individuals and businesses should consult with a qualified professional advisor regarding their specific circumstances before making any financial, tax, or legal decisions.

PATTERSON

a|dec

DAY OF EXPERTS

Register here:

[https://form.jotform.com/](https://form.jotform.com/261136811890154)

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WINE COUNTRY EXPERIENCE

A CURATED SELECTION OF
OREGON WINERIES



LAUREL RIDGE
WINERY

BOUTIQUE. ELEGANT.

An intimate Willamette Valley experience
with handcrafted wines and a relaxed,
welcoming atmosphere.



PERLÉE
VINEYARDS

THE SPARKLE OF INTENTION.

Step into a space where light dances, bubbles
linger, and time slows.

At Perlée, each moment is composed —
from the quiet effervescence of the pour to
the intimacy of hand, atmosphere, and story.
Here, sparkling wine is an invitation to soften,
reflect, and rise to the taste.

An experience to linger — where balance is not
destined, but lived.



BLAKESLEE
VINEYARD ESTATE

SCENIC. ELEVATED.

Estate-grown wines paired with sweeping
valley views and a refined, approachable
tasting experience featuring
award-winning wines.



CURATED
WINERIES



DISTINCTLY
OREGON

EXCEPTIONAL WINES.
*Shared moments
worth remembering.*

SCAN TO
REGISTER



Smile Together

2026



OCTOBER 1-3, 2026

RESORTS WORLD
LAS VEGAS, NEVADA

Pick Your Perk. Join the Right Conversations.

Apply to attend Smile Together by **July 31, 2026** and choose the reward that works best for you.

Smile Together brings together the industry's most influential dental decision-makers, leading vendors, and thought leaders for three days of meaningful conversations that help practices grow.

Apply by **July 31** and select the perk that best fits your Smile Together experience.

IT'S EASY AS 1, 2, 3!



1 APPLY BY JULY 31, 2026

Complete your hosted practice application and reserve your spot.



2 PICK YOUR PERK

Immediately select one valuable bonus below to customize your deal.



3 ATTEND SMILE TOGETHER

Receive your selected perk after attending the conference.

PICK YOUR PERK:



COMPLIMENTARY GUEST BADGE

Bring a colleague to experience Smile Together.

\$500 VALUE



COMPLIMENTARY EXTRA HOTEL NIGHT

Arrive early on Wednesday and enjoy an additional night at Resorts World.



\$300 GIFT CARD

Receive a \$300 gift card following conference participation.

ONE EVENT. ENDLESS OPPORTUNITIES.

Better conversations
lead to better care.



OCTOBER 1-3, 2026



RESORTS WORLD
LAS VEGAS, NEVADA



[SMILETOGETHERLIVE.COM](https://smiletogetherlive.com)

REGISTER TODAY!



Save More. Do More. Stay Independent.

As your trusted accounting partner, we are always looking for ways to help your practice reduce costs and operate more efficiently. That's why we're excited to highlight a partnership that's already delivering real, measurable savings for independent dental practices — and comes with an exclusive offer for our clients.

What Is BEST for Dentistry?

BEST for Dentistry (Building Everyone's Success Together) is a group purchasing and practice solutions network built specifically for independent dental practices. Its mission is simple: level the playing field against corporate dentistry by giving independent offices access to the same buying power, resources, and expertise that large DSO groups enjoy.

Premium membership provides access to:

- Dental Supplies & Equipment
- PPO Solutions
- Compliance Training
- Dental Labs
- Group Health Insurance
- Retirement Benefits
- Human Resources Support
- Tax & Financial Experts
- Patient Financing
- Payment Processing
- Practice Technology
- Front Office Solutions

What Are Practices Actually Saving?

Below is an anonymized breakdown of average savings per participating client, organized by solution category. Only practices actively using each solution are included in that category's average.

Solution Category	Vendor Partner	Clients Using	Avg. Savings / Client	Year 1 Net*
Dental Supplies	Burkhart	10 of 16	\$27,213	\$27,213
Aligner Solutions	Spark	2 of 16	\$5,281	\$5,281
Compliance Trng.	Etactics	4 of 16	\$4,219	\$4,219
Implant Systems	Straumann	5 of 16	\$2,794	\$2,794

* **Year 1 Net:** DAG clients receive their first 12 months of membership free (promo code: DAG), so Year 1 savings equal gross savings with no membership fee deducted. Standard annual membership is \$2,388/yr (\$199/mo). Year 2+ net savings = Avg. Savings – \$2,388

Overall Average — Per Active Client

Across all solution categories combined, here is what the average participating practice saved—before and after the annual membership fee.

Avg. Gross Savings / Client	Annual Membership Fee	Avg. NET Savings / Client
\$26,200 Active clients (12 of 16)	–\$2,388 After Year 1 free trial	\$23,812 Year 2+ (after membership fee)

Note: Averages reflect 12 of 16 participating practices actively utilizing at least one BEST solution (CY2024–Q3 2025). Results will vary based on practice size, services used, and purchasing volume.

BEST
—for DENTISTRY



Building Everyone's Success Together

BEST for Dentistry provides solutions that level the playing field for independent dental practices to compete against corporate dentistry.

BECOME A MEMBER TODAY!



To take advantage of all the benefits BEST for Dentistry has to offer, sign up as a Premium Member and gain access to:

- Dental Supplies and Equipment
- PPO Solutions
- Practice Advisory
- Compliance Training
- Dental Labs
- Group Health Insurance
- Retirement Benefits
- Human Resources
- Tax and Financial Experts
- Patient Financing
- Payment Processing
- Sleep Dentistry
- Technology
- Membership Plans
- Front Office Solutions
- Dedicated Account Managers
- and much more!



Dental
Accounting
Group

Join our network of independent dental practices to boost profitability, streamline operations, and maintain autonomy—plus gain access to exclusive savings and expertise from our Dental Accounting Group to strengthen your financial performance.

Register Now

- Visit BESTforDentistry.com
- Click "JOIN NOW"
- Complete quick registration
- Select monthly payment option and enter code **"DAG"** to receive first 12 months free
- Our team will contact you to complete your onboarding



877-669-6320



bestfordentistry.com



info@bestfordentistry.com